

Genevieve Hanson – Bio

Genevieve Hanson has spent over 13 years overseeing real estate transactions and assets valued over \$6 Billion, including activities such as planning, entitlements, design, construction and disposition. In addition, Genevieve has more than 10 years' experience as a strategy and operations consultant performing process re-engineering, developing business cases, creating financial models and managing organizational change.



Currently, Genevieve leads Ernst & Young's real estate practice focused on servicing local, state and federal government and education clients. She supports leaders in making more informed decisions about their real estate portfolios, including strategies to reduce costs, create operational efficiencies and monetize assets. Previously, she oversaw real estate strategy and operational engagements, including portfolio optimization, space planning, acquisitions and dispositions and technology for Concourse Federal Group.

As an Associate Deputy Assistant Secretary at the U.S. Department of Health & Human Services (HHS), Genevieve led the Real Estate and Supply Chain Portfolio and Sustainability Program, which comprised of 15 P&Ls, totaling over \$100M in annual revenue. With the support of over 240 employees and contractors, she oversaw HHS' supply chain operations and policy formulation for over 54 Million sqft. of real estate assets, in the areas of facilities operations and maintenance, capital planning, leasing, design, construction, disposal and sustainability.

While at U.S. General Services Administration and the District of Columbia's Deputy Mayor's Office for Planning and Economic Development Prior, Genevieve managed the strategy and deal structure for multiple real estate acquisitions and dispositions, for sites up to 110-acres.

Also, Genevieve worked as a strategy, operations and business process re-engineering consultant for Booz-Allen Hamilton and Computer Science Corporation, designing and implementing business models and organizational improvement plans in strategy, structure, processes, technology, human capital and performance measures for public and private sector clients.

Genevieve earned a B.A. in International Relations from the College of William and Mary and an MBA in Economic, Finance and Strategy from the University of Chicago. In her free time, she enjoys tennis, skiing, travel, cuisine and reading.